

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **Nobre Pires, Manuel Basílio**

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Nationality Portuguese

Date of birth 14.06.1967

Gender Male

Desired employment / Occupational field

Commercial & Marketing Management

Work experience

Dates	January 2010 onwards
Occupation or position held	Managing Director
Main activities and responsibilities	Management of the Commercial & Marketing Dept ^o , focus on commercial team performance, marketing and CRM procedures. Core business with advertisement agencies and institutional relations with central and regional governmental leadership. Executive management of the Group, with delegated functions by the CEO in his absence.
Type of business or sector	Regional Newspaper and Media Group
Dates	June 2009 to December 2009
Occupation or position held	Management Consultant
Main activities and responsibilities	Consultancy in sales and acquisitions in renewable energies. Assessorial management to the Board to the implantation of the Group in Portugal
Name and address of employer	Springboard Services Group Av. 5 Outubro, 105 – 2 ^a D / Sala 15 8135-100 ALMANCIL www.penguinaircon.com
Type of business or sector	Renewable energies
Dates	May 2007 to April 2009
Occupation or position held	Operations Manager

Main activities and responsibilities	General management of an enterprise of production, sales and distribution of chemicals to hotels business and swimming pools.
Name and address of employer	Angidet, Ldª. E.N. 396 - Campina de Cima 8100-285 LOULÉ www.angidet.pt
Type of business or sector	Chemical Industry
Dates	April 2005 - November 2006
Occupation or position held	Sales Manager
Main activities and responsibilities	Managing 3 teams of salesmen of Smart, Daihatsu and Ssangyong in Algarve (Faro/Portimão)
Name and address of employer	C.SANTOS (Algarve), S.A. P.O. Box 97 8001-901 FARO www.starsul.pt
Type of business or sector	Automotive
Dates	December 2004 - April 2005
Occupation or position held	Sales Manager
Main activities and responsibilities	Commercial management of Skoda in Eastern Algarve
Name and address of employer	Lacocar, S.A. R. Infante D.Henrique, 115 8000-363 FARO www.lacocar.pt
Type of business or sector	Automotive
Dates	January 2004 - October 2004
Occupation or position held	Branch Director
Main activities and responsibilities	Management of the South branch of the ExpressGlass franchising
Name and address of employer	CTA (Algarve), Ldª. R. Aquilino Ribeiro, Lt.2 - Montenegro 8005-177 FARO www.expressglass.pt
Type of business or sector	Automotive
Dates	June 1999 - September 2003
Occupation or position held	General Manager
Main activities and responsibilities	Global management of the Chrysler-Jeep dealer in the South of Portugal
Name and address of employer	Formulasul, S.A. P.O. Box 61 8001-901 FARO www.mscar.pt
Type of business or sector	Automotive
Dates	March 1990 - June 1999
Occupation or position held	Fleets & Marketing Manager
Main activities and responsibilities	Corporate specialist of fleets and public/government institutions for Toyota, Lexus, BMW, MAN, Tata and Liebherr (heavy machinery) Management of Logistics and Stocks of the dealer Marketing and advertisement coordinator
Name and address of employer	SALVADOR CAETANO (Algarve), S.A. P.O. Box 350 8001-904 FARO www.toyota.pt
Type of business or sector	Automotive

Education and training

Dates	February 2000 – December 2000
Title of qualification awarded	PAGE (Advanced Management Program for Executives – Automobile Distribution)
Name and type of organisation providing education and training	Post-Graduation School of the College of Economics and Business Sciences of the Catholic Portuguese University, Lisbon, P www.fcee.lisboa.ucp.pt
Level in national or international classification	ISCED 4B
Dates	1998
Title of qualification awarded	Specialization in “Fleets Management”
Name and type of organisation providing education and training	Rigor – Consulting & Management, Oporto, P
Dates	1993
Title of qualification awarded	Specialization in “Stocks Management”
Name and type of organisation providing education and training	Rigor – Consulting & Management, Oporto, P
Dates	1993
Title of qualification awarded	Specialization in “Marketing of Services”
Name and type of organisation providing education and training	NERA – Business Association of the Region of Algarve www.nera.pt
Level in national or international classification	Qualification Level 4 EU
Dates	1992
Title of qualification awarded	Specialization in “Marketing Planning Seminar”
Name and type of organisation providing education and training	Superior School of Management, Hotel Business and Tourism of the University of Algarve, Faro, P www.esqht.ualg.pt

Personal skills and competences

Mother tongue (s)

Portuguese

Other language (s)

Self-assessment

European level ()*

English

French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
B2	Independent user	B1	Independent user	A2	Basic user	A1	Basic user	A1	Basic user

() Common European Framework of Reference for Languages*

Social skills and competences	Former Vice-President of “Associação Cultural de Salir” (Cultural Association of Salir) – Section of Motorized Sports Deputy of Portuguese Federation of Tourist Off-Road (F.P.T.T.) to the Region of Algarve Member of the Royal Association of the Algarve
Organisational skills and competences	Senior member of the committee organization of the off-road promenade SALIR TT www.salirtt.com Former basket-ball player
Technical skills and competences	Off-road instructor and good team work player in multi-social environments

Computer skills and competences	Competent with most Microsoft Office programs
Artistic skills and competences	Modelling – Scale 1/72 WW2
Other skills and competences	Interested in Iberian history, mainly the period between the III a.c. and XIII a.c.
Driving licence	Category B and C (military)