

Wanted: Regional Sales Managers to Sell #1 iPad Selling System to Auto Dealers/Groups

Named one of the “**Top 10 Companies to Watch in 2014**”, IntellaCar (www.IntellaCar.com) gives Sales Consultants everything they need at their fingertips on an iPad. It’s **proven to increase sales, reduce transaction time, engage customers, grow gross profit and increase CSI**.

Endorsed by Honda and partnered with some of the **leading companies** in the industry, IntellaCar is growing rapidly. We have an immediate need for successful, experienced, passionate sales professionals who excel at **presenting and closing deals**.

Requirements include:

- Motivation, passion, focus and drive to deliver RESULTS
- STRONG closing expertise with the history to prove it
- Automotive dealership experience
- Well versed and comfortable with technology: iPads, dealership technologies (e.g. CRM, DMS), Salesforce, Webex, email, etc.
- A positive, energetic attitude with “fire in the belly” to meet/surpass sales quotas
- Highly articulate communicator with both verbal and written skills
- Strong detail orientation for accurately creating proposals, pricing, updating Salesforce and providing weekly sales reports
- Creative thinker to devise new ways to contact, present and bring value to dealers
- “Own” your position on the team and the results you have committed to
- Absolute honesty and high level of integrity
- Promote joy and laughter on a daily basis!

Compensation package includes Base + Commissions, with Bonus Opportunities resulting in **\$100K++ potential**.

Excellent opportunity for Dealership personnel to make an exciting/profitable career change that still requires hard work, yet not 7 days a week or holidays! Much more family-friendly.

Go to **www.IntellaCar.com** to learn more.

Qualified applicants should send the following to **jobs@intellacar.com**.

- Cover letter telling us why you would be the ideal candidate
- Resume with compensation history
- A 1-2 minute video introducing yourself and the value you would bring
 - Cell phone quality is fine – interested in what you have to say vs. production quality

All applications will be kept confidential. No phone calls, please.

11/13/14